Visitor economy profile **2023–24**Market: **India**

Data for visitors to Australia for less than 12 months



India is currently Australia's fifth largest inbound market, with visitor numbers up 12% on FY2018–19. Total spend from Indian visitors was \$1.4 billion for FY2023–24.

Visitor numbers



visitors 416,400



Change vs last year +9%



Change vs pre-pandemic +12%



Rank 5th

Visitor group type



Solo traveller 61%
Total INT: 57%



Adult couple 24%
Total INT: 20%



 $\begin{array}{c} \text{Family} \\ \textbf{11\%} \\ \text{Total INT: } 12\% \end{array}$



Other 5%
Total INT: 11%

Visitor spend



Average visitor spend \$3,600



Total spend in Australia \$1.4b



Change in total spend vs last year

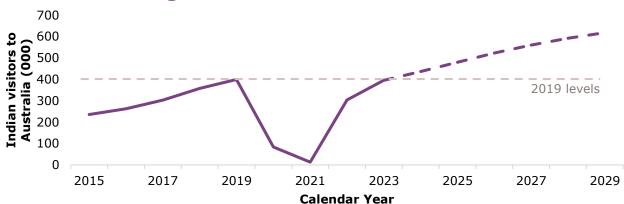
-2%



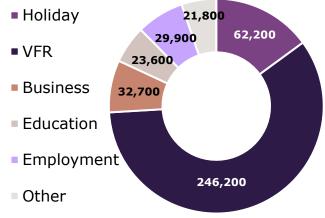
Change in total spend vs pre-pandemic + 13%

India visitation is forecast to grow by over 250,000 visitors in the next 5 years. 3 in 4 Indian visitors come for a holiday or visiting friends and relatives.

Forecast visitor growth



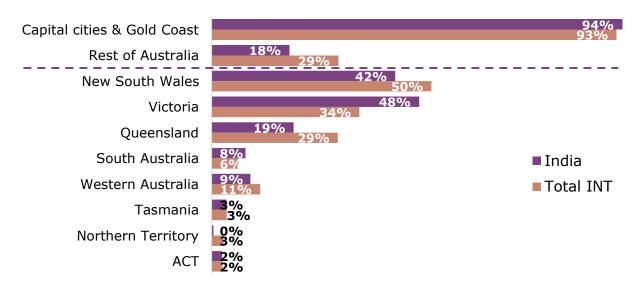
Main reason for visitation



	India	Total INT*
Holiday	15%	43%
Visiting Friends or Relatives (VFR)	59%	34%
Business	8%	9%
Education	6%	6%
Employment	7%	4%
Other	5%	4%

^{*}Total INT = The average for total international visitors to Australia

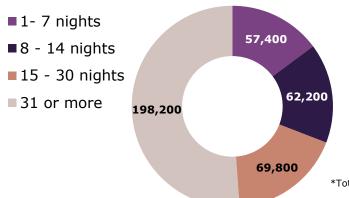
Where visitors stay



Visitor economy profile **2023–24**Market: **India**

Indian visitors are more likely to stay longer than the international average. 4 in 10 Indian visitors are on their first trip to Australia. Key demand-driving experiences include social and outdoors activities, the beach and local attractions.

Nights Stayed



	India	Total INT
1- 7 nights	15%	34%
8 - 14 nights	16%	23%
15 - 30 nights	18%	17%
31 or more nights	50%	25%

*Total INT = The average for total international visitors to Australia

Visitor experience rating and trip type



Positive trip sentiment (7+ out of 10)

98%

Total INT: 96%



First trip to Australia 41%

Total INT: 36%

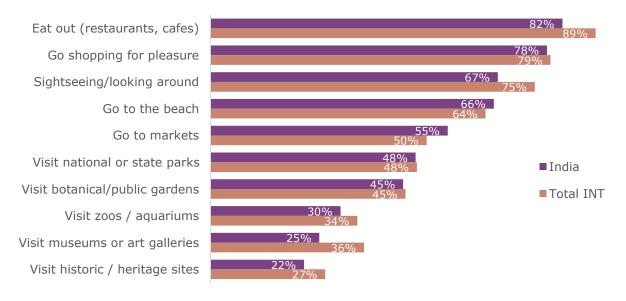


Return trip to Australia

59%

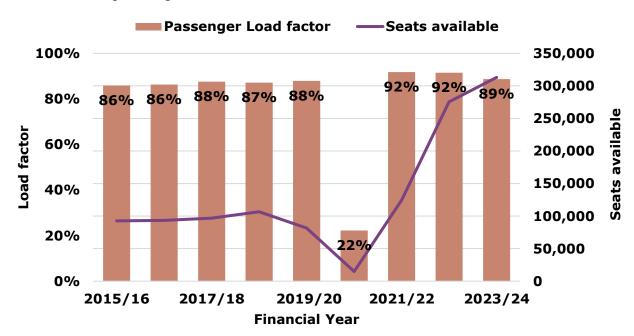
Total INT: 64%

What visitors do



Aviation capacity for India now exceeds pre=pandemic levels, reaching 293% of that level in FY2023-24. Over half a million Australians visited India in FY2023-24.

Aviation capacity



Australians in market



Australian residents returning from market

515,000



Indian residents coming into Australia

416,400



NET visitor balance

-98,600

Data sources

- Tourism Research Australia, International Visitor Survey (IVS)
- Australian Bureau of Statistics, Overseas Arrivals and Departures
- Tourism Research Australia, forecasts (arrivals to Australia forecasts)
- Bureau of Infrastructure and Transport Research Economics, Aviation Statistics

Data may not sum to 100% for all measures due to rounding and visitors can visit more than one location and/or experienced more than one activity. Updated November 2024.

Prepared by Tourism Research Australia, Australian Trade and Investment Commission (Austrade). Web: www.tra.gov.au. Enquiries welcome at: tourism.research@tra.gov.au.